

# Imprints

K J Somaiya Institute of Management | Alumni Newsletter  
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## In This Issue

- AlumSpeaks - Ramnath Sarma
- Collaboration with EMLV Business School
- Collaboration with ExcelR
- Yudh 2024

## Team ALCOM Speaks

This month's Imprints is a vibrant canvas of the memories, achievements, and participations of Alumni. As the seasons change, we invite you to reconnect with the stories of Alums that define the shared legacy and celebrate their remarkable journeys. Let's step back into the heart of our Alma mater, where each story begins with you.

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## Acing Admissions 2024 with Alumni

- The admission process for the MBA and MBA Healthcare, Batch of 2024-26, was conducted in 13 different cities across India

### Enriched Admission Process

**110** Alumni from Diverse Batches

Alumni in Panels **380**



- Neha Roy

## ChemTech Chronicles: A Roadmap for India's Chemical Industry

- Dr. Raman Ramachandran, Director, K J Somaiya Institute of Management moderated a panel discussion on 'India First: Transitioning from current challenges to capitalising the future' at the ChemTech conference
- The panel discussion emphasised on industry - academia collaboration, increased R&D investment in biomanufacturing and entrepreneurship, and effectively utilising government support
- Through their insights, the panelists provided a strategic roadmap aligning with India's ambition for global leadership in the chemical sector



- Kartikey Sharma

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# AlumSpeaks with Ramnath Sarma

Alum of Batch 1986, Professor of Practice & Head of Consulting, KJSIM,  
and Former Global Head - Client Service, Standard Chartered Bank

1.) You had an illustrious career spanning over 35 years with organisations like ABN Amro, Tata Infotech, ANZ Bank to being the Global Head of Client Service for Standard Chartered Bank. What has been the most rewarding/challenging role for you?

- Every role brought with it a set of challenges and opportunities that helped to stretch my own capabilities and thinking and help me grow. It is hard to pick any single role, but some remain close to my heart. One that I remember very fondly was my role at Tata Infotech Limited where we successfully built out a software solutions business in Europe. The other one is the M&A project that I led at ANZ Bank to integrate an acquisition that we had made in six markets. That project had a great deal of complexity and had to be completed within rather difficult deadlines

2.) After spending 35 years in the industry, what motivated you to join KJSIM to set up Consulting Practice?

- I have derived immense satisfaction from my professional career and, K J Somaiya Institute of Management is responsible for laying the right foundations to enable that. I felt a strong sense that I must contribute to the Institution that helped build me up and so I reached out to Dr. Raman Ramachandran to see how I can help. I am deeply grateful to the Institute for the opportunity and I hope that with everybody's support, we are able to build a successful consulting practice

3.) Can you tell us about the Consulting Practice and what you hope to achieve?

- I strongly believe that academic excellence, research and professional practice are three pillars of a Management Institute like ours. As an academic institution we have incredibly talented faculty whose knowledge and expertise is backed by some high quality research. The purpose of the consulting capability is to boost our Professional Practice by leveraging the expertise of our faculty to build a better connection between our Institute and the Industry. As part of our Professional Practice, we already have a rapidly growing Executive Education Program and we are increasingly working with a number of leading organizations to develop and deliver 'customised' training and development programs to suit their specific needs. Alongside

Executive Education, consultancy provides us a platform to bring our knowledge to Industry.

Simultaneously, real life experiences will help expand on and enrich what the faculty take back

to the classrooms. So it is a Win-Win



4.) Can our Alumni Network help with the Consulting Practice?

- One of the critical factors for success in this area is the extent to which we can demonstrate industry knowledge and experience. At the moment, we are working to create a pool of such experts drawn from our Alumni that can help us in various stages of consulting projects. I also recognize that many of our Alumni are successful entrepreneurs in their own right and I am certainly looking forward to partnering with them as we build up the practice. I would also use this opportunity to ask Alumni to feel free to get in touch with me directly if they are keen on contributing to this venture

5.) What are some of the significant learning you had in your two years at K J Somaiya Institute of Management?

- I had joined KJSIM straight after my graduation and had very little idea of the corporate world at the time. I did have some great faculty that helped shape my thought process in the two years. I think the biggest learning for me was to understand the different facets of an organisation and how the different functions have to work together to deliver the required outcomes. What I also learnt was the fact that collaboration with others is very important and we need to work with others as one team to deliver outcomes. I recall a 'Marketing Fair' that we as students conducted in 1986 which was the first of its kind and an astounding success

6.) What would be your advice for the students and young Alumni, starting their careers?

- I would say be excellent at your present job. Do it with passion and dedication. Be inquisitive and learn all the time. Don't be afraid to express yourself. Buildup your reputation in your network - Career Growth and Success will automatically follow

[Click here to read full interview](#)

## Alumni Achievements

### Alum awarded at the CFO Summit

- **Ashish Maheshwari, Alum of Batch 2008**, CFO, Apollo Health and Lifestyle Limited has been honoured with the 'M&A Thought Leader of the Year - India' Award at the CFO Innovation and Awards Summit organised by Transformance forums
- The award recognises his significant contributions to the field of Mergers and Acquisitions across all industries and sectors at the country level
- With over 18 years of experience, Ashish has been a global business leader, have set up and transformed businesses across different countries



- Anushka Vajpayee [✉](#)

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### Alum recognised among Top 33 Women Achievers

- **Aanchal Loya, Alum of Batch 2015**, Founder and Director of Loyka, has been recognised among the Top 33 Women Achievers of India for the Year 2023 by The Indian Achiever's Club
- Loyka is a premium dry fruit chocolate brand distinguished by its commitment to indulgence without compromising on the quality and integrity of ingredients in their products
- The brand is renowned for their Almond Brittles which are indulgent treats enjoyed by a wide range of people



- Isha Nayak [✉](#)

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## Faculty Achievement

### Prof. Isaac Jacob Surpasses 25000 Citations

- Prof. Isaac Jacob, Professor Emeritus - Marketing and International Business, KJSIM, has crossed 25000 citations on Google Scholar
- His tireless dedication and pioneering research have made meaningful contributions to the global community of Marketing
- Each citation acknowledges his significant work, exemplifying his steadfast determination to advance knowledge, leaving a lasting impact



- Sankalp Gaur [✉](#)

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### Faculty bags an Award at IGPC-IIMA Conference 2024

- Dr. Sulagna Mukherjee, Associate Professor, Economics was awarded the runner-up position for the MCX-IIMA Award for Excellence in Research in Gold
- The award was presented at the 7th IGPC-IIMA Annual Gold and Gold Markets Conference 2024, held at Bharat Mandapam, New Delhi
- The research paper, spanning marketing, economics, and psychology, exemplifies her commitment to enriching the academic field with her contributions



- Kartikey Sharma [✉](#)

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## Newsroom

- Dr. Abha Wankhede, authored an article titled, 'Mumbai's Coastal Road Project', which was featured in ET NOW - <https://bitly.ws/3eNJG> [✉](#)
- Dr. Reena Mehta, published an article titled, 'When Every Drop Counts' in the Indian Textile Journal (ITJ) - <https://bit.ly/43vo1EH> [✉](#)
- Dr. Vidhya Thakkar, shared her thoughts on 'How insecurity drives overachievers at work' in an article published in Livemint Lounge - <https://bit.ly/3vmDhqF> [✉](#)
- Dr. Vandana Tripathi, discussed the initiatives taken at KJSIM to treat wastewater management in an article titled, 'When Every Drop Counts', published in the Indian Textile Journal (ITJ) - <https://bit.ly/43vo1EH> [✉](#)

## Collaboration with EMLV Business School

- K J Somaiya Institute of Management and EMLV - École de Management Léonard de Vinci signed a Memorandum of Understanding (MoU) to collaborate on educational programs
- The collaboration focused on Digital International, Technology Management, and International Relations & Business Programmes to elevate the Institute's profile among other business schools
- This partnership aims to strengthen industry ties between India and France, promote innovative programs and cross-cultural exchange initiatives



- Kartikey Sharma [✉](#)

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## Collaboration with ExcelR

- K J Somaiya Institute of Management has signed an MoU with ExcelR to provide advanced training in Data Science to both faculty and students
- This partnership aims to nurture future leaders by adapting educational programs to meet industry requirements
- ExcelR's commitment to excellence mirrors the values of KJSIM, promising to produce graduates prepared for the digital challenges of tomorrow



- Kartikey Sharma [✉](#)

[Click here to know more](#)

## Alums Shine Bright at YUDH '24

- The Sports Committee at KJSIM organised its flagship sports fest – Yudh 2024
- More than 40 KJSIM Alums participated in YUDH' 24
- From the football field to the cricket pitch, basketball court and athletics track, they have displayed true sportsmanship and skills



- Sankalp Gaur [✉](#)

## Job Opportunities - March

Total no. of recruiting companies	6
Total no. of vacancies	10
Top Recruiting Companies	
<ul style="list-style-type: none"> <li>• Amazon</li> <li>• Disney</li> </ul>	<ul style="list-style-type: none"> <li>• BharatPe</li> <li>• CRIF High Mark</li> </ul>

## Team Imprints

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To share or check job opportunities please write to us at: [simsrjobs@googlegroups.com](mailto:simsrjobs@googlegroups.com)

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